

JCDecaux wins Yarra Trams landmark outdoor advertising contract in Melbourne

Out of Home Media

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Paris, 22 November 2017 – JCDecaux S.A. (Euronext Paris: DEC), the number one outdoor advertising company worldwide, announced today that its Australian company, JCDecaux Australia, has won, following a competitive tender, the 7 year exclusive contract for the entire portfolio of outdoor advertising assets (tram-shelters, Trams and billboards) operated by Yarra Trams in Melbourne, representing one of the largest outdoor advertising concessions in Australia.

This contract, which was previously operated by HT&E (formerly APN News & Media) for the tram-shelters and APN Outdoor for the Trams, includes 1,400 advertising panels on tram-shelters and 450 Trams (10% of which can be fully wrapped) as well as 6 light rail billboards. The contract will commence on 30th November 2017.

Yarra Trams is proud to operate the world's largest tram network and to deliver a world-class service on more than 200 million passenger trips a year. Trams have been a part of Melbourne's history for more than 100 years and operate across an impressive 250km of double track. Yarra Trams keeps Melbourne moving with a fleet of more than 450 trams operating across 25 routes and serving more than 1,700 stops.

Jean-François Decaux, Chairman of the Executive Board and Co-CEO of JCDecaux, said today in Melbourne: "Winning this landmark outdoor advertising contract in Melbourne which is Australia's fastest growing city with more than 4.5 million residents and the largest tram network in the world is a game changer for our Australian company. The newly-combined tram shelters and tram body advertising contract provides both the most visible types of outdoor advertising in Melbourne as well as a single point of access for street furniture advertising in Sydney and Melbourne. These cities capture nearly 70% of OOH revenues in Australia. Melbourne is now set to become the 3rd largest digital street furniture advertising network in the world after London and New-York with the initial installation phase of more than 300 digital screens in existing tram-shelters in 2018."

Key Figures for JCDecaux

- 2016 revenue: €3,393m, H1 2017 revenue: €1,641m
- JCDecaux is listed on the Eurolist of Euronext Paris and is part of the Euronext 100 and Euronext Family Business indexes
- JCDecaux is part of the FTSE4Good and Dow Jones Sustainability Europe indexes
- N°1 worldwide in street furniture (559,070 advertising panels)
- N°1 worldwide in transport advertising with more than 220 airports and 260 contracts in metros, buses, trains and tramways (354,680 advertising panels)
- N°1 in Europe for billboards (169,860 advertising panels)
- N°1 in outdoor advertising in Europe (721,130 advertising panels)
- N°1 in outdoor advertising in Asia-Pacific (219,310 advertising panels)
- N°1 in outdoor advertising in Latin America (70,680 advertising panels)
- N°1 in outdoor advertising in Africa (29,820 advertising panels)
- N°1 in outdoor advertising in the Middle-East (16,230 advertising panels)
- Leader in self-service bike rental scheme: pioneer in eco-friendly mobility
- 1,117,890 advertising panels in more than 75 countries
- Present in 4,280 cities with more than 10,000 inhabitants
- Daily audience: more than 410 million people
- 13,030 employees

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